**Financial and Business Management Assessment Exercise 5**

**Name of Participant\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

**Company\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Telephone \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

**Place of Training \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Date \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

**Instruction: Tick the correct answer to the question. Do not tick more than TWO items per question. One mark will be awarded for each correct answer.**

1. The following represent the three broad categories of public procurement:
2. Roads, bridges and consultancy
3. Assets, investments and goods
4. Works, supplies and services
5. Works, investments and goods
6. Highways, materials and expert advice
7. This is a basic principle of public procurement:
8. Open competition as the preferred method to procure
9. The use of open domestic bidding
10. Restricted international bidding
11. The best evaluated bidder should be awarded the job
12. The lowest bidder is the best evaluated bidder
13. The following are true statements:
14. Prequalification sieves out speculating bidders
15. Prequalification is only necessary where a PDE has several similar works
16. Prequalification is recommended where evaluation of many bids would require a lot of time and resources
17. Prequalification just increases the procurement lead time
18. Prequalified bidders may be supplemented with others on the PPDA or other PDE lists
19. The following statements are true:
20. A pre bidding meeting is mandatory for road works worth shs 120 million.
21. The majority of blacklisted businesses by PPDA submitted forged bid securities.
22. Bidders should have an opportunity to sight bid documents before purchasing them.
23. Bids shall be opened in the presence of members of the Contracts Committee..
24. Bids must be opened in the presence of all bidders who wish to attend.
25. Standard bid documents:
26. Are developed by PDE.
27. Are developed by PPDA.
28. Minimize the time Evaluation Committees take to do their work.
29. Do not have to include a Bid Data Sheet.
30. Include the bid evaluation criteria.
31. The following are true:
32. All parties to a contract must provide a consideration.
33. An insolvent bidder cannot enter into a valid contract.
34. A minor cannot enter into a valid contract.
35. A bankrupt cannot enter into a valid contract.
36. PDEs must get the Solicitor General’s consent to enter into major contracts.
37. Name two items that constitute part of the road works contract.
38. \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_
39. \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_
40. Costing road works is necessary to:
	1. Control the cash to be obtained from the works
	2. To form a basis for pricing bids
	3. Ensure competitiveness and profitability of bids
	4. Determine how much to pay to procurement officials
	5. Because engineers estimates are not reliable to form a basis for bidding
41. Which of these is false?
	1. Post qualification is part of the evaluation process
	2. A bid is an offer by the contractor to provide works, services or supplies to a PDE
	3. An award decision is a binding contract between the employer and contractor
	4. A bid acceptance letter is a binding contract between an employer and contractor
	5. The contracts committee must accept the recommendation of the Evaluation Committee
42. A good contract management plan :
43. Avoids loss of time and money on road works
44. Is expensive and increases the cost of the contract unduly
45. Is necessary to reduce risks during works implementation
46. Could lead to strained relationship with the employer and workers
47. Has an activity scheduling plan as a major component

**MBS and CrossRoads congratulate you for completing M6!**